



Grape Growers of ONTARIO

Newsletter - Volume 5 - June 2010

...Dedicated to the Success of Ontario's Grape Growers

2010 Crop Assessment

Frost temperatures were recorded across the Niagara Region on Monday, May 10, 2010. Wind machines and irrigation systems were operating at most locations with initial reports of frost damage. It appeared that isolated locations across the region were slightly affected by the frost event and regrowth is present at most sites.

However, some growers are reporting inconsistent bud break and some mortality of older Riesling and Cabernet Sauvignon grapevines across the Niagara Region. Vines more than 15 years of age are showing erratic growth, resulting in irregular bud break and some sporadic cases of dead canes or vines. It was also noted that younger vines of the same cultivars on the same sites appear to be growing well.

The GGO would like to identify vineyards that may be affected by this inconsistent bud break and carry out site visits to assess the impact and potential crop reduction. Please contact Nick Hubbard at the GGO (905 688 0990 x229) if you are experiencing this situation to arrange a site visit and evaluation.

These visits will be made by personnel from KCMS Applied Research and Consulting on behalf of the GGO. The intent is to determine the factors causing the vine decline/deaths and the overall implications. The GGO would like to complete this survey by the middle to end of June at the latest. Your assistance in this is greatly appreciated.



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- Grape Research, Pricing & Promotion
- Grape Inspection
- Government & Industry Relations
- Government Lobbying
- Government Policies & Regulations
- Farm Labour Legislation & Program
- Chemical Registration
- Nutrient Management
- Crop Insurance Requirements
- KCMS Code-A-Phone
- Business Risk Management (CAIS & SDRM)
- Weather INnovations Incorporated (WIN)

GGO Welcomes New Board Member From Southwestern Ontario

The Grape Growers of Ontario would like to welcome Dr. Bill Jansenberger as the representative of Southwestern Ontario on the Growers' Committee and Board of Directors for a two-year term. Bill is a grape grower and soy bean farmer in Merlin, Ontario. Bill is also a chiropractor and has been practicing in Wortley Village in South London, Ontario for over 35 years. Bill is married with three daughters and is very involved in the community, chairing many committees including the Home and School Association of Wortley Road Public School, St. Martin's Church Parish Council and the "Art in the Village" Committee. Bill is involved in both basketball and golf leagues and was the recipient of the inaugural "Betterment of Life" award from the Old South Community Organization.

The Grape Growers of Ontario are pleased to welcome Bill as a member of the Growers' Committee and the Board of Directors, and are looking forward to his participation over the next two years.

Industry News:

- ◆ ***Hidden Bench Vineyards and Winery was the recipient of six medals at the prestigious 2010 Decante World Wine Awards held in London, England.*** Hidden Bench submitted only six wines to the wine competition with over 10,900 entries and won the following six awards:
 - 2007 La Brunante - Gold and Regional Trophy 'Canada Red over 10£'
 - 2008 Nuit Blanche – White Meritage, Rosomel Vineyard - Silver
 - 2007 Locust Lane Vineyard Pinot Noir - Silver
 - 2007 Terroir Caché – Red Meritage - Silver
 - 2008 Roman's Block Riesling, Rosomel Vineyard - Bronze
 - 2008 Estate Chardonnay - Bronze

For more information about Hidden Bench Vineyards & Winery, or these awards, please contact Meg McGrath at mmcgrath@hiddenbench.com or phone 905.563.8700 ext 24.

- ◆ ***At Sprucewood Shores Estate Winery, family members each contribute a particular talent.*** Gord and Hannah Mitchell planted their first grape vines in Essex County in 1991 with the hope their children would be interested in working in the winery. Now in their seventh vintage, all the family members have a hand in the winery. Stephen is the director of sales and marketing, Marlaina is the director of finance and events, Jake uses his degree in multimedia design to create labels, company logo, website and other branding items and Tanya is the winemaker. Wines are available at the winery and in a growing number of local restaurants. Sprucewood Estates is also a popular location for weddings and events.

Did you know...

- ◆ In 1892 Ontario produced 31,000 tonnes of grapes or 62 million pounds comprised of mostly Niagara and Concords and that there were over 100 varieties of grapes catalogued by the Fruit Growers' Association of Ontario. Thank you to Tom Wiley and family for sharing the 24th Annual Report of the Fruit Growers' Association of Ontario from 1892 with the Grape Growers of Ontario.




Grape and Wine Workshop

Understanding Ontario Wine Consumers

Please join us June 10th at
Vineland Research and Innovation Centre
for an event hosted with CCOVI

Dr. Isabelle Lesschaeve, Research Director, Vineland
Dr. Antonia Mantonakis, Assistant Professor,
Brock University, CCOVI Fellow, Vineland Fellow
Dr. Amy Bowen, Postdoctoral Fellow, Vineland

Lunch Keynote Speakers:
Dr. Dirk De Clercq, Associate Professor, Brock University, CCOVI Fellow,
Dr. Narongsak Thongpabanl, Assistant Professor, Brock University
Challenges and Opportunities of Support for VQA Wine in the Ontario Restaurant Industry

The speaker program will offer four years of research results and detail the marketability of Ontario wines, while engaging the audience in wine marketing research directions for the future

June 10, 2010/9:00am-2:00pm
Registration & Coffee begins at 8:00am
Vineland Research and Innovation Centre, Rittenhouse Hall
To register, please contact: Kathryn Goodish kathryn.goodish@vinelandresearch.com
905.562.0320 ext.777
Cost: \$30, includes lunch and materials

CODE-A-PHONE

The code-a-phone service will no longer be available. To continue to receive IPM information please visit OMAFRA's Tender Fruit and Grape Report at:

<http://apps.omafra.gov.on.ca/scripts/english/crops/agriphone/addremove.asp>.

The Tender Fruit and Grape Report is an excellent Ontario resource for tender fruit and grape growers, scouts and consultants, from the OMAFRA team. It provides updates on crop conditions, timely recommendations, monitoring and management of insects and diseases, changes to pesticide registrations, meetings, conferences and new publications of interest to the tender fruit and grape industry. A report is issued whenever there is information to deliver - averaging about once a week during the growing season and less often during the winter. Anyone interested in receiving notification when a new report is posted should log-on to the above website and enter your email address, press update and then choose "Tender Fruit and Grape Report".

Take a Closer Look At Ontario's Tax Relief for Agriculture and Farming

It is important for any business to keep up with an ever-changing market. When your market changes so must you. The government is no different. We have witnessed the biggest global down turn in 80 years. The world has changed and so will we.

Ontario has chosen to take action by introducing a comprehensive tax package that will revise our tax system, creating more jobs and a stronger, more competitive economy while providing significant tax cuts for individuals, families and businesses.

The Government's comprehensive tax package includes tax cuts as well as the introduction of the harmonized sales tax (HST) which combines Ontario's Retail Sales Tax (RST) with the Federal Goods and Service Tax (GST) to create the single, federally administered value-added tax at a rate of 13 per cent.

It's a big change that will have an even bigger effect on all Ontarians.

Savings for Farmers

Because of these tax changes, Ontario businesses, as well as farmers, will save more than \$500 million per year on administrative and compliance costs alone. Farmers will benefit from filing only one sales tax return, paying one sales tax, having one point of contact and following one set of rules. The HST would follow the same rules and structure as the GST.

On average, farmers would expect to see about \$600 annually in new benefits. Without the extra paperwork, any input credits to be claimed would be part of the existing GST filing. Not only would farmers continue to pay no tax on the majority of items such as feed, seed and fertilizers, which are currently tax-exempt, they would no longer pay sales tax on particular equipment such as trucks and lawnmowers. According to the Ontario Federation of Agriculture they will be saving \$30 million per year in sales taxes under the HST.

Farmers will be eligible for input tax credits for the provincial portion of the sales tax on business related items such as pick-up trucks and lawn mowers, giving farmers the same competitive advantages as farmers in other provinces like Quebec, where this input tax credit is already in place. Many farmers will also be eligible for a small business transition credit of up to \$1,000.

Take a Closer Look At Ontario's Tax Relief for Agriculture and Farming—Continued

Business Tax Cuts

As of July 1, 2010, Ontario will be doing more to help farmers by:

- Cutting small business Corporate Income Tax (CIT) rates from 5.5 per cent to 4.5 per cent
- Eliminating the small business deduction surtax of 4.25 per cent to help growing small businesses like farms
- Cutting corporate income tax (CIT) rate for manufacturing and processing – which includes income from farming – would be cut to 10 per cent from 12 per cent
- Exempt more small and medium-sized businesses from the Corporate Minimum Tax

Not only would most farm inputs continue to be zero rated and be purchased without paying any tax, farm inputs that are currently taxed with RST would be subject to the HST and also be eligible for an offsetting input tax credit. This includes items like:

- Farm equipment and machinery
- Office equipment used for the farms, business
- Veterinary fees and drugs.

When fully implemented, farmers will save almost \$30 million a year from replacing the RST with the HST, \$15 million annually from the CIT cuts and nearly \$5 million a year from eliminating the Capital Tax.

For years, businesses have been seeking a more efficient and modernized tax system that wouldn't leave them at a competitive disadvantage in comparison to other provinces and countries. This modern, comprehensive tax package will help attract investment and jobs, creating a prosperous future for all Ontarians.

Need More Information?

Visit ontario.ca/taxchange for more information about our comprehensive tax changes, and the benefits for your business. The Canada Revenue Agency (CRA) is also a great source with important up to date information about how transitional rules apply and how to get ready for the HST. Visit the CRA's "[Are You HST Ready](#)" website.

Up Coming Events:

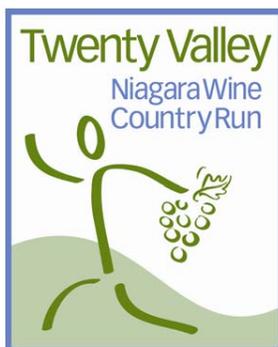
Diamond Estate Wines and Spirits Ltd. - 1st Annual Charity Golf Tournament - Monday June 7, 2010

The 1st Annual Charity Golf Tournament, in support of The Ride to Conquer Cancer 2010, will be held at Twenty Valley Golf & Country Club, Vineland. All proceeds will benefit the Campbell Family Institute at the Princess Margaret Hospital. Registration is \$175pp or \$700/foursome which includes 18 holes of golf, power cart, use of practice facility, welcome BBQ lunch, buffet dinner, thank-you gift bag, team prices, hold competitions, raffle prizes and auction prizes.



For more information or to register please contact Kathleen McCutcheon at 905-563-6063 x25 or wine@diamondwines.com.

2nd Annual Twenty Valley Wine Country Run Saturday, June 12, 2010



The 2nd annual Twenty Valley Niagara Wine Country Run will be taking place in the Town of Lincoln. Starting at 3:00 p.m. this event offers participants and spectators alike the chance to sample award winning wines from the Twenty Valley Region while participating in one of four events including a Half Marathon, Half Marathon Relay, 10K or 4K Stroll/Walk.

Join as we celebrate the Twenty Valley wine region at Canada's premier wine run event. For more information about this event, to register or volunteer, please visit www.winecountryrun.com.

PECWA - Prince Edward County Wine Growers' Association 11th Annual Dinner, Tradeshow, and AGM

Friday, August 13th, 2010 - Annual Gala Dinner at the scenic Isaiah Tubbs Resort

Saturday, August 14th, 2010 (9am - 4pm) - Trade Show and Seminars (Picton Arena)

Sunday, August 15th, 2010 (9:00am to completion) - AGM (Bloomfield Town Hall)

- Members only

For more information, please contact: www.thecountywines.com or Sally Peck at sally@sugarbushvineyards.ca

Special Offer - Isaiah Tubbs is offering a 10% discount on rooms (reference the Prince Edward Winegrowers when booking) <http://www.isaiatubbs.com>.

NIAGARA NEW VINTAGE *festival*

JUNE 12 TO 27

TD CANADA TRUST

TAILGATE PARTY 2010

SATURDAY, JUNE 19

\$75 PER TICKET

5:30-9:30PM • SCHENCK FARMS

On this Summer Solstice, over 30 Niagara wineries will celebrate the launch of Niagara's New Vintages. The 2010 TD Canada Trust Tailgate Party is set in the casual backdrop of the Grower of the Year's vineyard with celebrated local chefs and award-winning winemakers. Enjoy a unique evening of vineyard grilling paired with fine VQA wines and cheeses presented by Dairy Farmers of Canada. This is a rain or shine event.

DISCOVERY PASS SUMMER'S OPENER 2010

JUNE 12, 13, 19, 20, 26 & 27

\$30 PER PASS

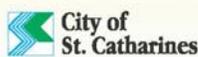
Tour the Wine Route for a fresh taste of the newest vintages! The New Vintage Discovery Pass is your ticket to six wineries to enjoy wine and food pairings throughout the three weekends of the Niagara New Vintage Festival.



Proud to be a
Niagara Original



**TO ORDER TICKETS AND PASSES, CALL (905) 688-0212
OR VISIT US ONLINE AT NIAGARAWINEFESTIVAL.COM**



For Sale	Contact	Telephone
<ul style="list-style-type: none"> • Tractor - 685 I.H. with cab, low hours, 1985, \$12,000 OBO. • Bird Scarers - Phoenix Waler with extension speaker - new board, \$900. Bird Gard, \$300. 	Doug	905-984-3457
<ul style="list-style-type: none"> • Digital hand held refractometers, new condition , \$145. 	Kevin	905-651-4437
<ul style="list-style-type: none"> • 400 steel posts, 8' studded. New, never been used. Best offer. 	Tony	905-658-4392
<ul style="list-style-type: none"> • Lipco Double Row Sprayer. Asking \$5,000 OBO. 	Paul	613-399-3939
<ul style="list-style-type: none"> • Vacuum Assist Bottle Filler, 6 positions, \$1,500. • 4" Moyno pump, 600 volts, variable speed, forward & reverse. • 2" Moyno pump, variable speed. 	Bernie	519-981-4571
<ul style="list-style-type: none"> • Braun grape plow and tractor subframe for mounting plow. 	Neil	613-449-3824
Wanted		
<ul style="list-style-type: none"> • Used press and crusher-destemmer, pump and filter. Equipment must be in good working order. 	Sylvana at GGO	905-688-0990 x 231
<ul style="list-style-type: none"> • 8 tons of Pinot Noir for 2010 harvest with aim of establishing long-term contract. Top quality is required. 	Jeff	905-658-1046
<ul style="list-style-type: none"> • New operation looking to secure Muscat varieties for 2010 harvest. 	Sylvana at GGO	905-688-0990 x 231

Get Your Grape Grower Sign!

Please contact Julie Dixon at:

905-688-0990 x228 or jdixon@grapegrowersofontario.com

for a application and tax exemption form.

Grapes for Sale?

Please call Julie Dixon at
905-688-0990 x228 or
download a form at
www.grapegrowersofontario.com

To place an ad, please contact

Sylvana Lagrotteria at 905-688-0990 x231 or
slagrotteria@grapeandtenderfruitontario.com



To place an order for the
"100% Grown by Grape Growers of Ontario"
bottle labels please contact Gillian McWilliams or Julie Dixon
at 905-688-0990