



# Grape Growers of ONTARIO

Newsletter - Volume 1 - January/February 2010

*...Dedicated to the Success of Ontario's Grape Growers*

## 2010 GGO Annual General Meeting Election Changes

The Grape Growers of Ontario (GGO) has, as part of its Strategic Plan, a priority of examining its governance structure every 5 years to ensure that all grape growers and all grape-growing regions across the province are appropriately represented.

During the past year the Board has been working with the Farm Products Marketing Commission (FPMC) to review the current governance structure. As part of the consultation, a letter was sent to all GGO members on September 28, 2009 outlining the proposed changes and requesting your comments.

On November 18, 2009 FPMC has reviewed the growers' comments and approved a new structure to be implemented for the 2010 Grape Growers of Ontario elections. There are 2 changes to the structure of the Board of Directors:

1. District 4 is separated into 3 distinct districts providing representation on the Board of Directors for South Western Ontario and Prince Edward County.
2. The Board of Directors will be elected on staggered three (3) year terms. Staggered terms will allow for a certain number of Board members to be elected each year, for a three-year term. If a Director resigns prior to the completion of the term, a new Director will be elected from the Grower Committee to fill the position for the remainder of that term.

Continued on pages 2 & 3

### GGO Services

- Grape Research, Pricing & Promotion
- Grape Inspection
- Government & Industry Relations
- Government Lobbying
- Government Policies & Regulations
- Farm Labour Legislation & Program
- Chemical Registration
- Nutrient Management
- Crop Insurance Requirements
- KCMS Code-A-Phone
- Business Risk Management (CAIS & SDRM)
- Weather INnovations Incorporated (WIN)

## 2010 GGO Annual General Meeting

**Wednesday, April 7,**  
**2010 at 7 p.m.**

**Important!**  
**Voter Registration**  
**from 6:00 to 6:45pm**

**Club Roma,**  
**125 Vansickle Road**  
**St. Catharines**

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## **Changes to the Grape Growers of Ontario Elections - Cont'd**

### **District Boundaries**

Growers are divided into the following districts according to the location of your vineyard.

- District 1 – Niagara-on-the-Lake and Niagara Falls
- District 2 – City of St Catharines, Thorold, Fort Erie, Pelham, Port Colborne, Wainfleet, Welland
- District 3 – Town of Lincoln
- District 4 – Grimsby, West Lincoln, City of Hamilton and Wellington County
- District 5 – South Western Ontario consisting of Chatham-Kent, Essex, Elgin, Haldimand, Norfolk, Brant, Oxford, Lambton and Middlesex
- District 6 – Prince Edward County and all other Counties in Ontario not specifically identified in other districts

### **District Representation**

Representation on the Grower Committee and Board of Directors is based on a formula recognizing the numbers of growers and grape production in each district. Each District is guaranteed one director with the remaining positions allocated by the formula. The position not allocated by weighting is a Director at Large which may be filled by a Grower Committee member from any district.

<b>District</b>		<b># of Representatives</b>	<b>Total # on the Board of Directors</b>
1	NOTL	8	3
2	St Catharines	3	1
3	Lincoln	6	2
4	Grimsby	2	1
5	South West	1	1
6	Prince Edward	1	1
	Director at Large		1
		21	10

## Changes to the Grape Growers of Ontario Elections - Cont'd

### 2010 ELECTIONS

At the Annual General Meeting, districts will elect their Grower Committee members according to the chart.

At the first Grower Committee Meeting following the Annual Meeting, the Board of Directors will be elected. To begin the staggered terms, in 2010 directors will be elected for 1, 2 or 3-year terms. Following the 2010 election, all Directors will be elected for 3-year terms at the time that their initial term expires.

This year, the Grower Committee will elect:

District 1 - 3 Directors serving 3, 2 and 1-year terms based on the number of votes

District 2 - 1 Director for a 3-year term

District 3 - 2 Directors for 3 and 1-year terms based on the number of votes

District 4 - 1 Director for a 2-year term

District 5 - 1 Director for a 2-year term

District 6 - 1 Director for a 1-year term

Director at Large - 1 Director from any district for a 3-year term

If you have any questions please do not hesitate to contact Mary Jane Combe or Julie Dixon at 905-688-0990.

### 2010 Annual General Meeting - Directions



**When:** Wednesday, April 7, 2010

- Registration from 6:00 pm - 6:45 pm
- General Meeting commence at 7:00 pm

**Where:** Club Roma

125 Vansickle Rd.,  
St. Catharines, ON, L2S 3X5

**Directions from Toronto & Hamilton:**

- Exit QEW onto HWY-406 South toward Welland/Port Colborne/Thorold.
- Take the 4th Ave. exit, turn slight right onto 4th Ave.
- Turn left on Vansickle Rd. to Club Roma.

# Agricorp Update - January 2010



An agency of the Government of Ontario  
Un organisme du gouvernement de l'Ontario

## AgriStability

AgriStability Deadlines	
Action	Deadline
Last day to pay your 2010 fee without a late penalty	April 30, 2010
Last day to sign up for NEW participants for 2010	
Last day for individuals to submit their 2009 T1163 to CRA – June 15, 2010	
Last day for corporations to submit their 2009 Statement A to Agricorp – June 30, 2010	
Last day to submit your 2009 forms to Agricorp	June 30, 2010

### Become a new participant in 2010 AgriStability

To become a new participant in 2010 AgriStability, send a completed New Participant Form to Agricorp by April 30, 2010. The New Participant Form is available on Agricorp's website at [www.agricorp.com](http://www.agricorp.com).

### 2009 AgriStability Forms

The 2009 AgriStability forms will be coming soon. You must complete and return your forms by June 30, 2010. Want less paperwork? Use [myAgricorp.com](http://myAgricorp.com) to submit your forms quickly and easily on-line.

AgrilInvest Deadlines	
Action	Deadline
Last day for individuals to submit their <b>2008</b> T1163 to CRA or Corporations, trusts and Special Individuals to submit the Statement A to Agricorp	December 31, 2009
Last day for individuals to submit their <b>2009</b> T1163 to CRA or Corporations, trusts and Special Individuals to submit the Statement A to Agricorp <b>without</b> a late penalty	September 30, 2010
Last day for individuals to submit their <b>2009</b> T1163 to CRA or Corporations, trusts and Special Individuals to submit the Statement A to Agricorp <b>with</b> a late penalty	December 31, 2010

As of December 31, 2009, Agriculture and Agri-Food Canada (AAFC) had processed 62% or approximately 18,600 AgrilInvest files for the 2008 program. Agricorp has sent the tax data for approximately 4,300 corporate producers.

### Farm Business Registration

Your FBR fee for 2010 is \$195 plus tax, or \$204.75. In response to industry requests, the Government of Ontario recently increased the FBR fee. This is the first substantial increase since 1993.

#### Contact Us:

Phone: 1-888-247-4999 Email: [contact@agricorp.com](mailto:contact@agricorp.com) Web: [www.agricorp.com](http://www.agricorp.com)  
7 a.m. to 5 p.m., Monday to Friday

## Did you know...?

### Wine Products Which May Be Sold at a Winery Retail Store

Generally speaking, all wine sold in a winery retail store must be made by the manufacturer that holds the winery retail store authorization. The wine sold must also comply with specific requirements regarding Ontario content, which are set out in this guide pertaining to the various types of winery retail stores. Additional restrictions may apply to the products which may be sold through a particular winery retail store, depending upon the type of retail store.

### Wine Made by Manufacturer

In addition (and subject to the exception set out below concerning gift or souvenir packages), all wine sold in a winery retail store must be made by the manufacturer that holds the winery retail store authorization. In order to comply with this “made” requirement, the manufacturer must do the following:

- The manufacturer must carry out the full primary fermentation process with respect to at least twenty-five per cent (25%) of the total volume of wine sold by such manufacturer in a year\*;
- If the retail store is an on-site retail store, the manufacturer must also carry out the full primary fermentation process at the site of the store with respect to at least twenty-five per cent (25%) of the total volume of wine sold at that store in a year. The full primary fermentation process will be considered carried out at the site of the store only if all aspects of such a process occur and the relevant fermentation vessels are at all times physically present on the premises of the store site;
- The manufacturer must also carry out at least one significant winemaking step with respect to the full content of each bottle of wine the manufacturer sells in its retail store. For an on-site store, the manufacturer must carry out such step, in full, at the site of such store. For purposes of this requirement, significant winemaking steps are limited to:
  - 1) primary fermentation
  - 2) blending
  - 3) barrel aging (at least three (3) months);
  - 4) bulk aging (at least three (3) months);
  - 5) secondary fermentation (for sparkling wine);
  - 6) artificial carbonation (for sparkling wine); or
  - 7) flavouring (for fortified wines).

\*The year in the “made” policy spans September 1st to the 31st of August of the following year.

For the complete guide please visit: <http://www.agco.on.ca/pdf/Non-Forms/3168e.pdf>  
**Winery Retail Store Information Guide**, Alcohol and Gaming Commission of Ontario.



### Gabe Magnotta

It is with sadness that the Grape Growers of Ontario announces the passing of Gabe Magnotta on December 30, 2009. Gabe was the president of Magnotta winery and grape grower to 180 acres of grapes in the Niagara Peninsula. He was known as a trailblazer within Ontario's wine industry, paving the way for winery retail stores. Our condolences are extended to the Magnotta family.



## Up Coming Events:



### Ontario Fruit & Vegetable Convention 2010

The Ontario Fruit & Vegetable Convention will be held at Brock University, St. Catharines on February 24 and 25, 2010. For more information, please visit [www.ofvc.ca](http://www.ofvc.ca).

### Cuvée Weekend 2010

Cuvée Weekend will take place February 19 to February 21, 2010. The Cuvée Gala will be held on February 19 at the Fallsview Casino Resort and Cuvée en Route will be from February 19 to February 21. For more event information and ticket sales, please visit: [www.cuvee.ca](http://www.cuvee.ca) or call 905-684-8688.



### CCOVI THIRD ANNUAL LECTURE SERIES

Featuring talks by CCOVI Researchers, Fellows and Professional Affiliates

**EVERYONE is WELCOME - Admission is FREE!**

- for lectures held at Brock see campus map on Page 3 -

Email [ccovi@brocku.ca](mailto:ccovi@brocku.ca) to be placed on our mailing list to receive updates on speakers, dates, topics and locations or go to [brocku.ca/ccovi](http://brocku.ca/ccovi) "CCOVI Events"

**We're pleased to announce the following line-up of speakers for 2010!**

**Karl Kaiser**

Co-Founder, Inniskillin Wines

**Monday, Feb. 1 / Time: 3:00-4:30 p.m. / Location: H313**

Topic: *Controlling reductive wine aromas*

**Janet Dorozynski**

Foreign Affairs and International Trade, Trade Commissioner, Canadian Wine, Beer and Spirits, Global Business Opportunities Bureau, Foreign Affairs and International Trade Canada

**Monday, Feb. 22 / Time: 3:00-4:30 p.m. /**

**Location: Southbrook Vineyards Winery (581 Niagara Stone Road, Niagara-on-the-Lake)**

Topic: *You make wine in Canada?*

*Canadian wine in the global marketplace: success and challenges to date*

**Associate Professor Jeffrey Stuart**

Biological Sciences, Brock University

**Monday March 1 / Time: 3:00-4:30 p.m. / Location: H313**

Topic: *Activities of the red wine polyphenol resveratrol*

**Daryl J. Somers,**  
 Vineland Research and Innovation Centre,  
**Adjunct Professor Helen Fisher,**  
 University of Guelph, Dept of Plant Agriculture  
**Monday, March 8 / Time: 3:00-4:30 p.m. / Location: H313**  
 Topic: *Accelerated Grape Breeding*

**Linda Bramble**  
 Wine Writer, Author, Educator  
**Monday, March 15 / Time: 3:00-4:30 p.m. / Location: H313**  
 Topic: *VQA - The real story*

**Assistant Professor Antonia Mantonakis**  
 Marketing, International Business and Strategy, Business, Brock University  
**Monday, March 22 / Time: 3:00-4:30 p.m. / Location: H313**  
 Topic: *Consumer behaviour*

**Kevin Ker**  
 Biological Sciences, Brock University  
**Monday, March 29 / Time: 3:00-4:30 p.m. / Location: H313**  
 Topic: *Penglai China - The rapidly developing wine region in China*

**Adjunct Professor Wendy McFadden-Smith**  
 Biological Sciences, Brock University/ Ministry of Agriculture, Food and Rural Affairs  
**Monday, April 12 / Time: 3:00-4:30 p.m. / Location: H313**  
 Topic: *New initiatives in the management of grape sour rot*

**Professor Vincenzo DeLuca**  
 Biological Sciences, Brock University  
**Monday, April 19 / Time: 3:00-4:30 p.m. / Location: Sankey Chambers, Brock University**  
 Topic: *Biochemical pathway discovery in grape natural product biosynthesis*

**Associate Professor Don Cyr**  
 Finance, Brock University  
**Professor Martin Kusy**  
 Faculty of Business, Brock University  
**Professor Tony Shaw**  
 Geography, Brock University  
**Monday, April 26 / Time: 3:00-4:30 p.m. / Location: Sankey Chambers, Brock University**  
 Topic: *Hedging weather-related risks in the viticulture industry with weather contracts*

**Associate Professor Dirk De Clercq**  
 Organizational Behaviour, Human Resources, Entrepreneurship and Ethics (OBHREE)  
**Assistant Professor Maxim Voronov**  
 Marketing, International and Business and Strategy, Brock University  
**Monday, May 3 / Time: 3:00 p.m. / Location: tbd**  
 Topic: *Creating an identity for the Ontario wine industry*

**Professor Ralph Brown**  
 College of Physical and Engineering Science, University of Guelph  
**Monday, May 10 / Time: 3:00 p.m. / Location: tbd**  
 Topic: *Instrumentation for precision viticulture*

**Associate Professor George Van der Merwe**  
 Molecular and Cellular Biology, University of Guelph  
**Monday, May 17 / Time: 3:00 p.m. / Location: tbd**  
 Topic: *Understanding the impact of fermentation stresses on yeast during wine production*



<b>For Sale</b>	<b>Contact</b>	<b>Telephone</b>
<ul style="list-style-type: none"> <li>VQA Icewine Juice - 240 L of Riesling at 43.2 Brix, 13.6 TA and 3.18 pH - Price is negotiable</li> </ul>	Ed	905-562-3606
<ul style="list-style-type: none"> <li>Pull type Gregoire Grape Harvest. Still being used and in excellent condition. Totally refurbished and maintained. Great for 50 acres of grapes or more. Asking \$39,000</li> </ul>	Romeo	905-651-1188
<ul style="list-style-type: none"> <li>For Lease—14 acres vineyard planted to white/red viniferas in Niagara-on-the-Lake available for lease for 2010</li> </ul>	Daniel	1-866-620-1244
<ul style="list-style-type: none"> <li>For Sale or Lease (Farms), together or separate. Low Price</li> </ul> <p>228 East and West Line:</p> <ul style="list-style-type: none"> <li>- 35 acres, incl. 1 Lot, new bar, underground irrigation system, pond, fully planted Vinifera</li> <li>- 46 acres, incl. House, barn, underground irrigation system, fully planted Vinifera</li> </ul> <p>Niven Road 130:</p> <ul style="list-style-type: none"> <li>- 22.73 acres, House, barn sep., irrigation, pond, fully planted Vinifera</li> </ul> <p>Concession 7:</p> <ul style="list-style-type: none"> <li>- 50 acres, House, old barn, irrigation system, planted with Vinifera</li> </ul> <p>East Bench:</p> <ul style="list-style-type: none"> <li>- 42 acres, House, barn, retiring home, 80% Vinifera planted.</li> </ul>		<p>Please send written offers to:</p> <p>Burkhardt Farms RR#3, 282 East &amp; West Line NOTL, ON L0S 1J0</p>
<b>Wanted</b>		
<ul style="list-style-type: none"> <li>Winemaking equipment—full package (tanks, press crusher, filters etc)</li> </ul>	Pete	1-902-497-5821 pete@luckettvineyards.com
<ul style="list-style-type: none"> <li>Winemaker, Luckett Vineyards, Annapolis Valley, Nova Scotia. Requirements: post secondary education in viticulture cold climate, with a minimum of two years of practical experience in vineyard work, cellar work and winemaking. Start date—May 2010</li> </ul>		<p>Please send resume to:</p> <p>mnettle@petesfrootique.com</p>
<ul style="list-style-type: none"> <li>20 tonnes of Pinot Gris and/or Pinot Blanc for 2010 harvest, with the aim of establishing a long-term contract.</li> </ul>	Jeff	905-658-1046

**To place an ad, please contact**

**Sylvana Lagrotteria at**

**905-688-0990 x231 or [slagrotteria@grapeandtenderfruitontario.com](mailto:slagrotteria@grapeandtenderfruitontario.com)**