



Grape Growers
of ONTARIO

January 2016

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*in the
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Board News and Views

Grape King Float wins Niagara-on-the-Lake Christmas Parade

Grape Kings showed their community spirit by spreading goodwill at the Niagara-on-the-Lake Christmas parade in December... and took home bragging rights to having the first place float in the Adult category. Grape Growers of Ontario extend congratulations to all of the category finalists and to the Town of Niagara-on-the-Lake for an excellent family event.

Ontario Grape and Wine Research Inc. (OGWRI)

OGWRI will now be publishing a semi-annual newsletter for all grape growers and wineries. The newsletter will include research project updates, MVIP updates and general OGWRI news. The next edition will be released in July 2016.

You can access the newsletter by visiting : <http://ontariograpeand-wineresearch.com/en/newsletter>

Canada's Top Restaurants

The Grape Growers of Ontario congratulate all winery restaurants named in the 2015 "Canada's Top Restaurants" list as named by Open Table. Visit <http://www.opentable.com/m/best-restaurants-in-canada/> for the full list and to make reservations.

CCOVI Giving Ontario's Economy a Boost

A new study shows that Brock University's Cool Climate Oenology and Viticulture Institute (CCOVI) contributed more than \$91-million and the equivalent of



307 jobs to Ontario's economy in 2014-15.

CCOVI Director Debbie Inglis says the economic impact is a culmination of the programs and services that CCOVI has developed and transferred to the industry over the past decade.

Of the \$91-million overall impact, CCOVI's research programs and services contributed an annual economic impact of more than \$86 million in 2014-15.

Local industry organizations have welcomed the report, including Bill George, Chair of the Grape Growers of Ontario, who says "Cool climate viticulture has its own unique advantages as well as challenges. This economic impact study validates the importance of CCOVI to Ontario's economy and the grape and wine industry."

The full report can be found at <http://brocku.ca/flipbook/ccovi/2014-2015/eia/>

Upcoming Events

Ontario Fruit & Vegetable Convention: February 17 & 18
www.ofvc.ca

Cuvee: March 4, 2016
www.cuvee.ca
Visit <http://brocku.ca/ccovi/out-reach-services/experts-tasting/promoting-promoters-nomination-form> to submit a VQA Promoters Award nomination form!

PECWA Spring Tradeshow: March 5, 2016
www.princeedwardcountywine.ca

GGO District 6 Meeting: March 29 at 7:00 pm
Ramada Hotel, Trenton

GGO District 5 Meeting: March 31 at 7:00 pm
Cooper's Hawk Vineyards, Harrow

GGO Annual General Meeting: April 6 at 7 pm
Club Roma, St. Catharines

GGO Annual General Meeting

All grape growers are invited to attend the
Annual General Meeting of the
Grape Growers of Ontario on

Wednesday, April 6, 2016 at 7:00 pm
Club Roma, 125 Vansickle Road, St. Catharines

IMPORTANT!

Voter Registration from 6:00 pm - 6:45 pm

Registration Requirements:

- Photo ID and GGO Number
- Must have sold grapes in 2014 and/or 2015
- NOTE: If you are unable to attend the AGM but would like to vote, please ensure that that your proxy presents written confirmation at the time of registration.

District Meetings will take place for District 5 (Brant, Chatham-Kent, Essex, Elgin, Haldimand, Lambton, Middlesex, Norfolk and Oxford) and District 6 (Prince Edward and all other geographic areas not covered in another district) prior to the Annual General Meeting.

District 5

Thursday, March 31, 2016 at 7:00 pm
Cooper's Hawk Vineyards
1425 Iler Road, Harrow

District 6

Tuesday, March 29, 2016 at 7:00 pm
Ramada Hotel
99 Glen Miller Rd, Trenton

If you wish to attend the meeting in your district please RSVP by email to info@grapegrowersofontario.com or by phone at 905-688-0990 ext 224.

Growing Forward 2 Update

Producers invest through Growing Forward 2

From media release prepared by Lois Harris for Ontario Soil and Crop Improvement Association

GF2 is a five-year federal-provincial-territorial initiative that encourages innovation, competitiveness and market development in Canada’s agri-food and agri-products sector. In Ontario, GF2 offers workshops, tools and funding assistance for producers and is administered by Ontario Soil and Crop Improvement Association (OSCIA).

“We’re very pleased with the number of producers who are committed to improving their business by participating in Growing Forward 2,” said OSCIA President, Alan Kruszel. “We look forward to even more producers taking the opportunity to assess their operations, plan for a better future and implement projects that will help protect the environment, food safety, animal health and welfare and boost everyone’s bottom lines.”

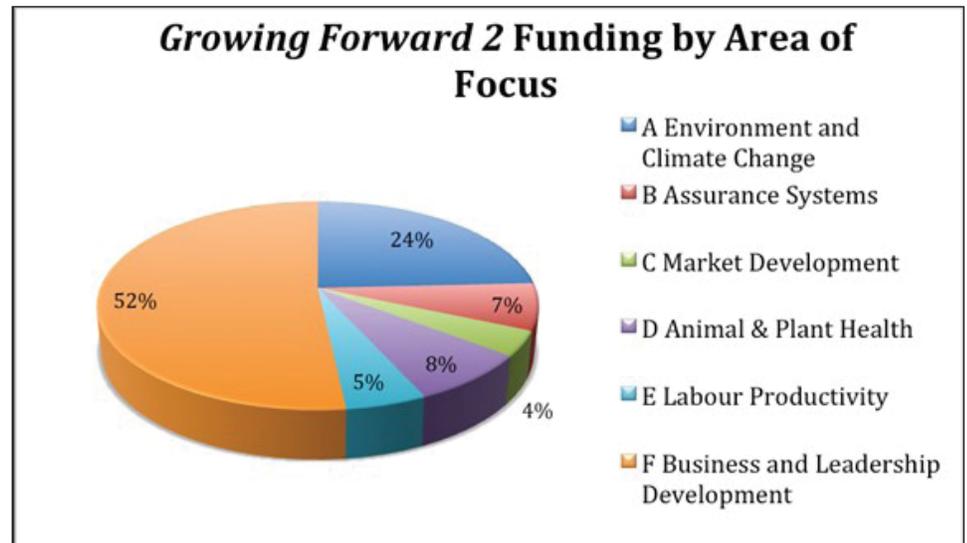
Since 2013, GF2 has supported more than 1800 projects through cost-share funding totaling \$17.6 million from the government and producers pitching in another \$32.9 million. GF2 supports projects in six areas of focus: environment and climate change adaptation, assurance systems, market development, plant and animal

health, labour productivity enhancement and business and leadership development.

Producers from across the province have taken advantage of the program. Of the producers who participated, 16 per cent were fruit and vegetable growers. Business and leadership development has been the most popular of all applications, making up 52 per cent of the projects.

Growing Forward 2 by the numbers (rounded figures)

- Over 1,800 projects worth over \$52 million
- \$17.6 million paid out in government funding
- \$32.9 million invested by producers
- 17% paid to grains and oilseed producers, 16% dairy, 20% fruit and vegetable, 19% greenhouse, nursery and floriculture, 11% poultry, 6% hogs, 3% beef, 1% sheep and goat, 7% other.



OSCIA offers free workshops throughout the year including the Environmental Farm Plan, Growing Your Farm Profits and Biosecurity workshops - prerequisites for applying for GF2 funding. The Food Safety and Traceability workshops are recommended to strengthen producers’ applications.

Producers can get more information on the program and workshops at www.ontariosoilcrop.org

Upcoming Application Intakes

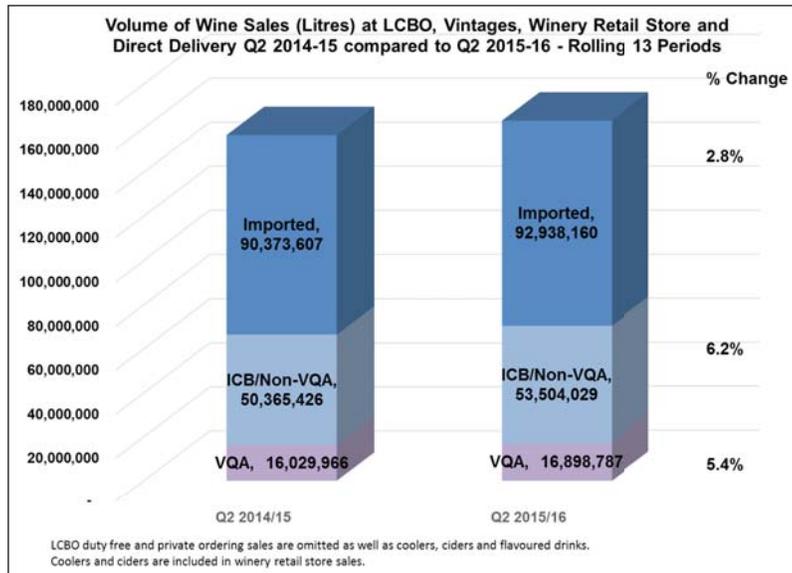
Now in its fourth year, producers can apply for GF2 cost-share funding during the next 3 intakes:

- February 5, 2016 to February 25, 2016
- June 17, 2016 to July 7, 2016
- October 14, 2016 to November 3, 2016

For further information, contact: John Laidlaw, 519-826-4218, jlaidlaw@ontariosoilcrop.org

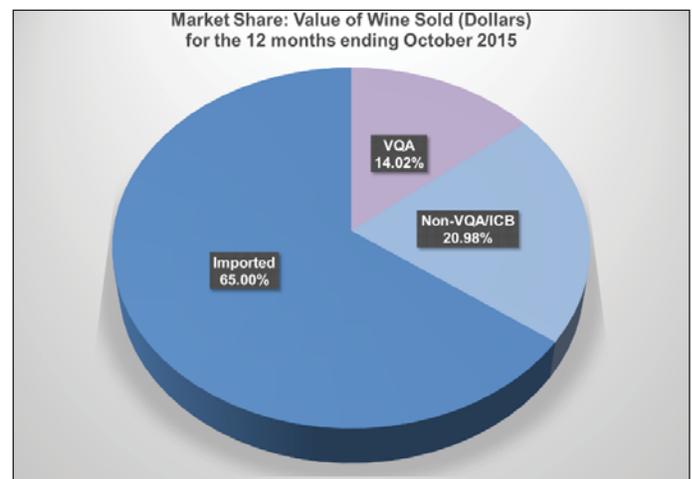
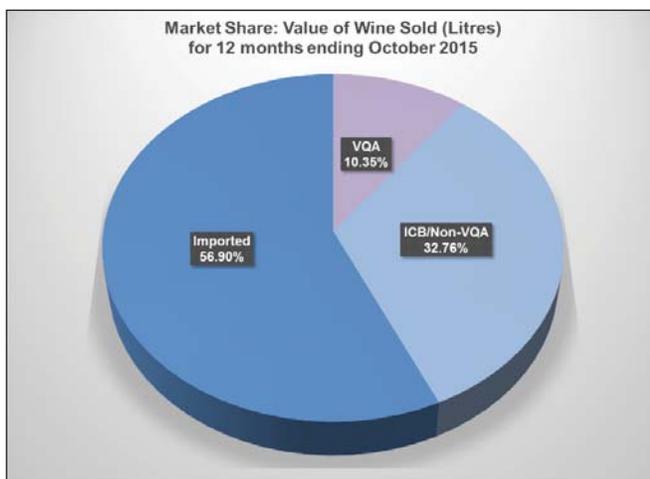
LCBO 2nd Quarter Wine Sales Report

This is the second quarter report for the 2015-16 fiscal year. The Scorecard reports do not include wine coolers, ciders and flavoured drinks at the LCBO, but they are included in the Winery Retail Store statistics. All statistics are reported for the 12 months ending October 2015. The percentage growth in litres of VQA and ICB wine sales has improved over Q1 2015-16 (Rolling 13 Periods) ending June 20, 2015 which was: Imported +2.9%, ICB/Non-VQA +6.1%, VQA +4.9%.



The percentage growth in value (dollars) is higher than volume (litres) growth for the 12 months ending October 2015 at +4.2% for imported wine and +8.1% for VQA wine, and less for non-VQA/ICB wine, at +5.8%.

VQA wine sales represent 10.35% (Q1 2015-16 was 10.55%) of the overall sales of wine in Ontario (by volume) through the LCBO, Vintages, Winery Retail Store and Direct Delivery channels with market share of VQA and ICB/Non-VQA. Market share of VQA in dollars increased to 14.02% from 13.66% in the 12 months ending June 2015.



Average price per 750 ml (incl. HST), based on net sales (plus HST) divided by litres, and adjusted to 750 ml:

	12 months ending October 2014	12 months ending October 2015	% change
VQA	\$15.10	\$15.47	2.5%
ICB/Non-VQA	\$7.34	\$7.32	-0.4%
Imported	\$12.88	\$13.05	1.3%
Combined VQA and ICB	\$9.21	\$9.27	0.6%

These prices include large format sales, which are generally lower priced per litre than the 750 ml bottles. There is no breakdown between premium and value priced imported wines. If VQA and ICB/Non-VQA is combined, the average price is \$9.21.

CANADA'S PREMIER HORTICULTURAL EVENT



2016 Ontario Fruit & Vegetable Convention

14 YEARS
STRONG

FEB 17-18, 2016

SCOTIABANK CONVENTION CENTRE
NIAGARA FALLS, ONTARIO

LEARN

120 EDUCATIONAL
SESSIONS

BROWSE

80,000 SQ. FT.
OF EXHIBITS

FEATURING

MEET THE BUYER
WHERE FARMERS MEET
KEY FOOD INDUSTRY
BUYERS 1 ON 1

ENJOY

FARMERS & FRIENDS
RECEPTION

SAVE

REGISTER ONLINE
TODAY FOR EARLY
BIRD SAVINGS

OFVC.CA

**TOGETHER
WE CAN!**

Classifieds

FOR SALE

Grapevines Available for 2016 from A&M Viticulture in Quebec. All are own root.

- Baco Noir
- Marquette
- Petite Pearl
- Frontenac Blanc
- Frontenac Gris
- Foch

Also taking orders for 2017 now! Call Roger at 905-658-6387 or email vailmontvineyards@gmail.com

- 1 tonne hydraulic grape press for icewine \$9500
- 2 - 175 litre plastic barrels used for icewine juice \$15 each
- Hand held PTO weed sprayer with 2 pumps, comes with 175 litre drum and tractor mount \$75
- Grape boxes (approx 70) \$50 for all
- Gripple tensioning tool \$25
- Juice Pails \$1 each (approx. 25)
- Teco FM50 3 phase converter, 220V, 2.2 KW, 3 HP \$400

Please contact John at jrmisek@gmail.com or call 905-937-2474.

WANTED

Large VQA Winery interested in securing grape contracts for 2016 season and beyond. Varietals of interest are Cabernet Sauvignon, Cabernet Franc, and Merlot. Agreement would include 2-year rolling contract. Please contact Tom Green at 289 213 5953.

Frozen grape pomace. Will arrange the pickup. Looking for a price per tonne. Please contact Kristen at 905-468-8188 or admin@laileywinery.com

Looking for used icewine baskets from Brown Icewine Basket Presses. Interested in any condition with or without trays. Contact Rob at 905-933-2897 or rob@reifwinery.com

Local grape grower looking for acreage of Red Bordeaux grapes to rent long-term. Willing to improve vineyard conditions for long term arrangements. Please contact: Vailmont Vineyards Ltd by email giving location and acreage to as follows: vailmontvineyards@gmail.com

Used wine barrels wanted. Contact Carl at 416-999-8487 or carl@rtbrewing.ca.

Used grape press. 1 tonne or a little bigger. 1 phase/230v. Must be in good working order with a manufacturer that is still in operation so parts are still available. Press should be on wheels with a press pan on wheels. A hopper for filling would be nice. No compressor necessary, but will consider if need be. Pictures would be nice if possible. Please email Mike at earlyacresstatevineyards@ciaccess.com with price and availability, plus any other information you have.

Regional Manager wanted to join Agricorp's Customer Experience, Regional Services team in the Program Delivery division



This opportunity will appeal to those interested in representing Agricorp based in the Niagara Region as well as being the subject matter expert in the fruit growing areas of the province such as Georgian Bay; Prince Edward County; and the south and central regions of Ontario. The position works from a remote home office.

To apply for this position, please complete the online Application for Employment at www.agricorp.com. We thank all applicants for their interest; however, only those selected for an interview will be contacted directly.



Grape Growers of ONTARIO

P.O. Box 100
Vineland Station, ON
L0R 2E0

Tel: (905) 688-0990

Fax: (905) 688-3211

grapegrowersofontario.com

GGO Services

- Grape Pricing
- Chemical Registration
- Crop Insurance Requirements
- Business Risk Management and Disaster Risk Programing
- Agricultural Policy
- Framework Bridge Funding
- Offshore Farm Labour Program
- Farm Labour Legislation
- Grape Standards
- Grape Inspection
- Grape Research
- Grape Industry Promotion
- Government Lobbying
- Land Use Issues
- Nutrient Management
- Market Research
- Liaise with Industry and Other Farm Organizations
- Weather INnovations

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